



Strategic Planning Specialist

We are looking for a highly motivated and flexible self-starter to join our Business Development team. With highly demonstrable commercial acumen and analytical skills, you will be a leading player in the design, development and iteration of RPL RGC's business strategy and mid-term planning. With strong skills in organisation and planning, you will be recognised a key driver of business management activities to achieve RPL RGC's goals and objectives.

About the Role

Strategic Planning and Business Design – leading and facilitating workshops to define RPL RGC's strategic plans. Facilitate, and be a key contributor to, the creation of key initiative plans, covering multiple time horizons, to meet RPL RGC's short and long term objectives. Monitor the business' achievement of its Mid-Term Strategy, reporting to the Senior Leadership team and intervene/take action in areas of under-achievement or risk. Lead project groups and activities as required to design the optimum physical and financial routing for new lines of business and negotiate the successful implementation into operational business.

Financial Management & Reporting - To oversee the reporting, understanding and interpretation of RPL RGC's business plan results and financial results to the Senior Leadership team and wider Ricoh Group stakeholders, including RCL. To make recommendations and intervene in areas of under-achievement or risk to ensure the Business Plan can be realised. Ensure data integrity and clarity of business information reported to senior stakeholders is accurate and representative of the actual business performance. Identify opportunities for improvement in financial reporting, analysis and visualisation by each business unit in scope to meet stakeholder expectations and facilitate improved decision making.

Stakeholder Relationship Management and Horizon Scanning - Identify, development and maintain relationships with key stakeholders related to RPL RGC's business. Inform strategic planning and business design, regularly scan competitor activity and the market horizon for industry developments and changes which could present opportunity or risk to RPL RGC's success.

About the Person

You must have a broad mindset with the ability to view the big picture as well as taking direct action against individual issues, projects or objectives. You must have excellent communication skills and attention to detail with a proven ability in negotiating and analysing. You must be highly proactive and able to work with significant initiative, able to self-manage and prioritise. Must demonstrate excellent discretion due to the highly sensitive nature of certain business information. You must demonstrate skills in the development of strategic models and plans. You must be resilient as the role involves managing and developing work in uncertain / volatile environments. The role will involve travel.

You will hold a degree or equivalent in business management, strategic management, international business or similar. You must have a high degree of commercial capability.

What you can expect in return:

- Salary: £45,162 – £51,937
- Shift Pattern: Days – 37 Hours Per Week (8.15am – 5.00pm Mon – Thu and 8.15am – 12.15pm Fri)
- Holidays: 251 Hours Per Year
- 2x yearly bonuses, Private Medical Insurance, Income Protection and Executive Medical.